



**Saraswat
Bank**

Saraswat Co-operative Bank Ltd.
(Scheduled Bank)

Vacancies for Experienced Candidates

Saraswat Bank, largest Multi-State Co-operative Bank in India with a 106-year legacy, having 302 branches in India with a total business size of Rs.82,000 Crore is located in six states i.e. Maharashtra, Goa, Karnataka, Madhya Pradesh, Gujarat and New Delhi.

The Bank is looking for experienced and dynamic candidates who fulfill the following eligibility norms as indicated against the vacancies:

Sr. No.	Post	Location	Eligibility Criteria
1	Zonal Heads (Retail Banking)	Various regions in Maharashtra and Goa	Minimum 3 years' experience as Zonal/ Cluster Head in any Bank/NBFC. The applicant will be responsible for managing and growing the Retail Banking business of the branches in the assigned Zone by coordinating with Branch Managers and allied departments. The applicant should generate new business opportunities from internal and external sources, including existing clients and other channels within the Bank. The applicant should have credit knowledge of retail/commercial credit with experience in handling commercial loans upto minimum 10 crores.
2	Branch Managers - (Marketing & Operations)	Mumbai, Pune, Kolhapur, Goa, Aurangabad, Akola, Indore	Minimum 2 years' experience as Branch Manager in any Private Banks/Small Finance Bank or Reputed Co-operative Bank.
3	Branch Operations Manager (Marketing & Operations)	Mumbai, Pune	Minimum 2 years' experience in branch banking. The applicant should have handled branch operations in supervisory cadre including customer service, sales, compliance with regulations and policies, etc.
4	AML & KYC Onboarding Officials	Mumbai	Minimum 3 years' of Banking experience in onboarding function with knowledge of KYC compliance & guidelines and familiarity with AML & Risk awareness.
5	Credit Administration Officials (CAD)	Mumbai, Pune	Minimum 3 years' experience in credit administration. The applicant should have handled documentation, follow-up of pre and post monitoring disbursal conditions and pending security documents, tracking of various regulatory/credit monitoring.

6	Product Managers (Digital/ Non-Digital)	Mumbai	Minimum 3 years' experience in handling digital/ non-digital loan products (Car loan, Loan Against Property, Housing loan, Business loan, etc.) including conducting market research for new functionalities, evaluating the product performance, regulatory compliances, driving sales and business growth, initiating lead management, designing products as per market research etc.
7	Credit Underwriters (Digital/ Non-Digital)	Mumbai, Pune	Minimum 3 years' experience in sanctioning digital/ non-digital loan products such as Car loan, Loan Against Property, Housing loan.
8	Relationship Managers (Credit Profile)	Mumbai, Pune, Kolhapur, Goa, Delhi, Nagpur, Indore	Minimum 2 years' experience in analysis & appraisal of credit proposals or general proposals pertaining to the unit. Managing relationships with customers and sourcing new business.
9	Business Development Managers (DSA Business)	Mumbai	Minimum 5 years' experience in managing & leading a team for achieving sales/marketing targets and expanding business through DSA's.
10	Business Development Managers (Third Party Sales)	Mumbai	Minimum 3 years' experience in managing & leading a team for expansion of business growth for Third Party Products (Insurance, Mutual funds, etc.).
11	Deputy Managers (Credit Evaluation Department)	Mumbai	Minimum 2 years' experience in assessing the creditworthiness of borrowers, conducting due diligence, understanding their business model, etc. Candidates with technical background will be preferred.
12	Deputy Managers (Customer Acquisition)	Mumbai	Minimum 2 years' experience in converting leads to build a pipeline for various retail products like Home Loan, Loan Against Property, Car Loans, etc. using digital, call centre and customer profile segregation tools.

Candidates fulfilling prescribed eligibility criteria are requested to apply Online through the Bank website (<https://www.saraswatbank.com>) on or before the time frame indicated. For Online Application, candidates should have a valid e-mail ID & mobile number and it should be kept active during the entire recruitment process. The important instructions regarding scheduling of interviews and other details may be sent to the e-mail ID. Candidates can apply online only.

The Bank does not engage any Agents / Agency for recruitment which may please be noted.

- By Order.
Date : 07.01.2025